

U.S. ARMY CONTRACTING AGENCY



Get the most
from your GPC
Rebate report.

Brought to you by:
Your ACA NR
Government
Purchase Card Team



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 - DoD GPC Guidelines
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Rebates

Creator mark.e.thomas1 Your Access Read-Only

	Name	Type	Size	Creator	Date/Time (GMT)	Version
<input type="checkbox"/>	FY 02	Subfolder	4 file(s)	mark.e.thomas1	10/29/03 21:18	
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<input type="checkbox"/>	FY 04		5 file(s)	mark.e.thomas1	02/22/05 16:07	
<input type="checkbox"/>	FY 05		4 file(s)	mark.e.thomas1	05/24/05 17:14	
<input type="checkbox"/>	Example Rebate Calculator	MS PowerPoint	195 KB	mark.e.thomas1	05/06/05 16:48	1
<input type="checkbox"/>	US Bank Rebate Worksheet	MS Excel	22 KB	mark.e.thomas1	03/23/05 20:27	2

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**This is a very large file
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Done

Start | Inbox - Micros... | Microsoft Word | Government P... | Microsoft Pow... | Army Knowl... | 9:57 AM

Get the most from your GPC Rebate



What can this report tell you?

- DOC's
 - Identify problems and work with customers to increase rebates earned
 - Measure installation performance against Army-wide and ACA NR totals
- AOPC's
 - Status of installation GPC rebate program
 - File turn times and rebates earned
 - Billing officials with high turn times
 - Problem card holders



See how the Army has done

Microsoft Excel - FY05Q1 Rebates(2).xls

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Type a question for help

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	A	B	C	D	E	F	G	H	I	J	K	L
1				Data								
2	Level 3	Level 4	Level 5	Purchases	Cardholder Count	Company Quarter Starting Balance	Company Sum of Daily Balances	Calculated Rebate	Carry Over	Net Rebate	File Turn Factor	Rebate Percentage Earned
20414			57698	\$ 22,235.65	6	\$ 3,128.75	544412.97	194.12	\$ -	\$ 194.12	25	0.87%
20415			57699	\$ 10,621.51	1	\$ 555.00	144842.48	111.95	\$ -	\$ 111.95	14	1.05%
20416			57700	\$ 4,328.07	2	\$ 114.19						0.78%
20417			57701	\$ 3,219.10	1	\$ 9,245.29						0.70%
20418			57702	\$ 3,386.62	1	\$ 17.80						0.94%
20419			57703	\$ 18,656.85	1	\$ 796.99						0.84%
20420			57705	\$ 30,622.63	6	\$ 3,247.75						0.91%
20421			57706	\$ 20,178.30	4	\$ 18.00						0.89%
20422			57707	\$ 11,498.17	2	\$ (67.92)						0.94%
20423			57708	\$ 698.96	2	\$ 5,176.45						0.62%
20424			57709	\$ 64,865.94	3	\$ 41,899.66						0.91%
20425			57714	\$ 11,328.40	1	\$ 4,577.03						0.82%
20426			57716	\$ 18,000.20	2	\$ 8,700.48						0.87%
20427			57717	\$ 4,192.10	2	\$ -	78584.22	40.7	\$ -	\$ 40.70	19	0.97%
20428			57718	\$ 9,381.70	3	\$ -	217416.28	83.45	\$ -			
20429			57798	\$ 3,376.56	1	\$ -	-45214.58	43.02	\$ -			
20430			57917	\$ 7,259.93	1	\$ 1,668.29	223627.76	56.34	\$ -			
20431			57973	\$ 26,882.09	1	\$ 29,554.97	981274.7	183.07	\$ -			
20432			58091	\$ 9,910.43	2	\$ 2,539.00	296943.25	78.49	\$ -			
20433			58092	\$ 965.06	1	\$ 507.61	36064.65	6.42	\$ -			
20434			58103	\$ 7,468.46	1	\$ 4,922.09	201802.75	61.58	\$ -			
20435			58174	\$ 1,079.44	1	\$ 76.36	24266.25	9.77	\$ -			
20436			64567	\$ 33,115.84	1	\$ 9,931.64	903686.3	273.04	\$ -	\$ 273.04	28	0.82%
20437			83657	\$ 4,121.00	1	\$ 3,146.00	78968.23	39.33	\$ -	\$ 39.33	20	0.95%
20438			91085	\$ 1,332.08	1	\$ -	35687.56	11.2	\$ -	\$ 11.20	27	0.84%
20439			99297	\$ 5,995.00	1	\$ (120.00)	64791.71	66.18	\$ -	\$ 66.18	11	1.10%
20440	(blank)	(blank)	(blank)									
20441	Grand Total			\$ 845,477,067.59	44,455	\$ 34,813.77	2570245.348	5437127.27	\$ -	\$ 5,437,127.27	47	0.64%

Level 3 / Level 4 / Level 5 / Army_2005q1 raw data

Ready

Start

Inbox - Micro...

Government ...

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2 Microsoft...

Microsoft E...

NUM

2:58 PM

Scroll to bottom of the level 5 tab to check out the Army wide numbers.

Note the Army file turn time and rebate percentage earned.

Get the most from your GPC Rebate



See how ACA NR has done

Microsoft Excel - FY05Q1 Rebates(2).xls

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Level 3 Level 4 Level 5 Purchases Cardholder Count Company Quarter Starting Company Sum of Daily Balances Calculated Rebate Carry Over Net Rebate File Turn Factor Rebate Percentage Earned

58 60 65 71 72 73 74

OK Cancel

From the Level 5 tab, use the down arrow to a) deselect all, and then b) select the region's Level 3 accounts: 31, 56, 57, 71, 73. Click OK.

Level 3 Level 4 Level 5

Army_2005q1 raw data

Ready

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Look at file turns and rebate percentage earned

Microsoft Excel - FY05Q1 Rebates(2).xls

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	A	B	C	D	E	F	G	H	I	J	K	L
1				Data								
2	Level 3	Level 4	Level 5	Purchases	Cardholder Count	Company Quarter Starting Balance	Company Sum of Daily Balances	Calculated Rebate	Carry Over	Net Rebate	File Turn Factor	Rebate Percentage Earned
3231			2102	\$ 9,788.10	2	\$ 9,575.00	492096.65	44.43	\$ -	\$ 44.43	51	0.45%
3232			2104	\$ 37,925.68	2	\$ 9,497.01	980882.77	321.23	\$ -	\$ 321.23	26	0.85%
3233			2105	\$ 48,874.92	1	\$ 51,528.09	2128368.08	274.43	\$ -	\$ 274.43	44	0.56%
3234			2116	\$ 8,355.69	1	\$ 8,355.69	8,355.69	73.77	\$ -	\$ 73.77	33	0.85%
3235			2117	\$ 11,713.88	2	\$ 11,713.88	11,713.88	104.43	\$ -	\$ 104.43	26	0.73%
3236			2118	\$ 80,132.94	1	\$ 80,132.94	80,132.94	78.78	\$ -	\$ 78.78	44	0.78%
3237			2120	\$ 36,887.64	1	\$ 36,887.64	36,887.64	321.23	\$ -	\$ 321.23	26	0.61%
3238			2121	\$ 75,189.28	2	\$ 75,189.28	75,189.28	274.43	\$ -	\$ 274.43	44	0.81%
3239			2123	\$ 11,937.36	1	\$ 11,937.36	11,937.36	73.77	\$ -	\$ 73.77	33	0.80%
3240			2124	\$ 139,369.55	5	\$ 139,369.55	139,369.55	104.43	\$ -	\$ 104.43	26	0.02%
3241			2129	\$ 22,035.47	2	\$ 22,035.47	22,035.47	78.78	\$ -	\$ 78.78	44	0.75%
3242			2130	\$ 72,903.46	1	\$ 72,903.46	72,903.46	321.23	\$ -	\$ 321.23	26	0.86%
3243			2198	\$ 22,690.62	2	\$ 22,690.62	22,690.62	274.43	\$ -	\$ 274.43	44	0.85%
3244			2323	\$ 5,783.70	3	\$ 5,783.70	5,783.70	104.43	\$ -	\$ 104.43	26	0.02%
3245			2327	\$ 1,365.71	2	\$ 1,365.71	1,365.71	78.78	\$ -	\$ 78.78	44	0.73%
3246			2328	\$ 6,465.59	1	\$ 6,465.59	6,465.59	321.23	\$ -	\$ 321.23	26	0.75%
3247			2329	\$ 73,371.99	6	\$ 73,371.99	73,371.99	104.43	\$ -	\$ 104.43	26	0.75%
3248			2419	\$ 6,757.51	1	\$ 6,757.51	6,757.51	73.77	\$ -	\$ 73.77	33	0.61%
3249			2423	\$ 225.00	1	\$ 225.00	225.00	12887.00	\$ -	\$ 12887.00	41	0.02%
3250			2425	\$ 12,056.92	1	\$ 12,056.92	12,056.92	797362.60	\$ -	\$ 797362.60	41	0.02%
3251			2431	\$ 303.17	1	\$ 303.17	303.17	119666.00	\$ -	\$ 119666.00	41	0.02%
3252			2432	\$ 7,603.46	2	\$ 7,603.46	7,603.46	667722.70	\$ -	\$ 667722.70	41	0.02%
3253			2433	\$ 14,937.80	1	\$ 14,937.80	14,937.80	1077567.80	\$ -	\$ 1077567.80	41	0.02%
3254			4352	\$ 17,410.59	1	\$ 17,410.59	17,410.59	567246.20	\$ -	\$ 567246.20	41	0.02%
3255			4407	\$ 29,762.08	1	\$ 29,762.08	29,762.08	1013185.80	\$ -	\$ 1013185.80	41	0.02%
3256			9567	\$ 25,105.35	3	\$ 25,105.35	25,105.35	1501844.34	\$ -	\$ 1501844.34	41	0.32%
3257	Grand Total			\$ 183,418,803.88	7,007	\$ 49,185.28	4101369.153	1164489.06	\$ -	\$ 1,164,489.06	41	0.63%
3258												#DIV/0!

Level 3 / Level 4 / Level 5 / Army_2005q1 raw data /

Ready NUM

Start | Inbox - Micro... | Government ... | Microsoft Offi... | 2 Microsoft... | Microsoft E... | 3:07 PM

Scroll to bottom of the data to check out the ACA NR wide numbers.

Note the ACA NR file turn time and rebate percentage earned.



Drill down to identify potential problems

Microsoft Excel - FY05Q1 Rebates(2).xls

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A1

Level 3 Level 4 Level 5 Purchases Cardholder Count Company Quarter Starting Company Sum of Daily Balances Calculated Rebate Carry Over Net Rebate File Turn Factor Rebate Percentage Earned

58 60 65 71 72 73 74

OK Cancel

From the Level 5 tab, use the down arrow to a) deselect all, and then b) select the region's Level 3 accounts: 31, 56, 57, 71, 73. Click OK.

Level 3 Level 4 Level 5 Army_2005q1 raw data

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Look at installation level data

Microsoft Excel - FY05Q1 Rebates(2).xls

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A1

Level 4 Level 5 Purchases Cardholder Count Company Quarter Starting Balance Company Sum of Daily Balances Calculated Rebate Carry Over Net Rebate File Turn Factor Rebate Percentage

Level 4 dropdown menu showing a list of accounts. A red arrow points to the account 76201.

Using the level 4 down arrow, select your level 4 accounts. CLICK OK.

Level 4	Level 5	Purchases	Cardholder Count	Company Quarter Starting Balance	Company Sum of Daily Balances	Calculated Rebate	Carry Over	Net Rebate	File Turn Factor	Rebate Percentage	
75345		8.95	6	\$							
75486		10.24	1	\$							
75560		74.71	1	\$							
76201		5.73	3	\$							
76300		31.82	6	\$							
76340		01.86	2	\$							
76343		2.03	1	\$							
		16.29	1	\$							
		56.10	2	\$							
		82.81	1	\$							
		19.82	3	\$							
		10.40	1	\$							
		14.84	3	\$							
		88.15	4	\$							
		3.73	1	\$							
		18.83	7	\$							
		56.18	1	\$							
	1850	\$ 27,931.76	4	\$							
	1852	\$ 35,901.99	4	\$							
	1854	\$ 36,956.75	5	\$							
	1855	\$ 7,635.63	2	\$							
	1856	\$ 18,115.16	2	\$							
	1857	\$ 13,346.75	2	\$							
	1931	\$ 7,428.62	4	\$							
	1934	\$ 26,697.37	6	\$							
	1935	\$ 4,114.93	4	\$							
	1936	\$ 4,375.26	4	\$							
	2004	\$ 1,251.38	1	\$							
	2005	\$ 2,569.42	1	\$							
	2006	\$ 4,112.05	2	\$							
	2007	\$ 1,828.97	1	\$							
	2008	\$ 248,562.42	6	\$							
	2009	\$ 12,426.53	3	\$							
	2010	\$ 5,215.99	1	\$	2,392.91	247076.13	26.08	\$ -	\$ 26.08	48	0.50%
	2011	\$ 1,687.84	2	\$	11,450.89	290666.67	0.34	\$ -	\$ 0.34	173	0.02%
	2012	\$ 5,291.08	3	\$	14,432.73	1014886.13	1.06	\$ -	\$ 1.06	192	0.02%
	2013	\$ 6,992.72	3	\$	5,342.77	487603.69	1.4	\$ -	\$ 1.40	70	0.02%
	2014	\$ 1,866.59	1	\$	1,284.95	185024.3	0.37	\$ -	\$ 0.37	100	0.02%
	2016	\$ 44,187.71	1	\$	24,984.58	1321801.92	345.55	\$ -	\$ 345.55	30	0.78%
	2017	\$ 14,015.97	5	\$	10,957.81	694734.8	65.8	\$ -	\$ 65.80	50	0.47%
	2018	\$ 1,778.88	1	\$	274.75	17367.45	19.76	\$ -	\$ 19.76	10	1.1%
	2019	\$ 6,854.87	2	\$	3,530.56	300025.66	38.49	\$ -	\$ 38.49	44	0.56%
	2021	\$ 36,619.27	2	\$	71,710.05	1515015.75	216.97	\$ -	\$ 216.97	42	0.59%
	2023	\$ 9,704.85	3	\$	6,322.89	510105.31	41.15	\$ -	\$ 41.15	53	0.42%
	2024	\$ 2,719.57	1	\$	12,493.20	305111.83	0.54	\$ -	\$ 0.54	113	0.02%

Level 3 Level 4 Level 5 Army_2005q1 raw data

Ready

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Get the most from your GPC Rebate



Look for problems and trends

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J39

	C	D	E	F	G	H	I	J	K	L	M
		Data									
1	Level 5	Purchases	Cardholder Count	Company Quarter Starting Balance	Company Sum of Daily Balances	Calculated Rebate	Carry Over	Net Rebate	File Turn Factor	Rebate Percentage Earned	
2											
11	2113	\$ 35,560.66	1	\$ 7,298.88	667553.18	341.74	\$ -	\$ 341.74	19	0.96%	
12	2119	\$ 1,019,011.60	3	\$ 362,418.00	30402709.3	7968.67	\$ -	\$ 7,968.67	30	0.78%	
13	2148	\$ 43,609.02	3	\$ 14,937.05	177397.53	355.19	\$ -	\$ 355.19	28	0.81%	
14	2149	\$ 35,443.36	3	\$ 15,089.02	15089.02	277.17	\$ -	\$ 277.17	30	0.78%	
15	2153	\$ 7,068.89	2	\$ 3,394.37	5044.37	59.87	\$ -	\$ 59.87	26	0.85%	
16	2164	\$ 367.11	1	\$ 1,014.50	1014.50	2.70	\$ -	\$ 2.70	33	0.74%	
17	2172	\$ 12,449.02	2	\$ 5,014.49	10144.49	135.97	\$ -	\$ 135.97	16	1.01%	
18	2175	\$ 22,253.31	4	\$ 4,010.25	16041.00	141.11	\$ -	\$ 141.11	40	0.62%	
19	2193	\$ 8,750.78	2	\$ 9,104.50	28170.77	64.27	\$ -	\$ 64.27	33	0.73%	
20	2204	\$ 23,102.48	3	\$ 606.14	550895.48	203.19	\$ -	\$ 203.19	24	0.88%	
21	2205	\$ 4,613.99	2	\$ 4,214.28	132731.1	38.85	\$ -	\$ 38.85	29	0.80%	
22	2206	\$ 561,760.29	4	\$ 495,844.07	21154868.75	3682.34	\$ -	\$ 3,682.34	38	0.66%	
23	2207	\$ 16,280.52	2	\$ (3,395.72)	-157523.83	205.79	\$ -	\$ 205.79	0	1.26%	
24	2208	\$ 22,275.08	1	\$ 20,028.29	537079.25	192.23	\$ -	\$ 192.23	25	0.86%	
25	2243	\$ 51,441.22	5	\$ 23,278.95	1175104.25	460.66	\$ -	\$ 460.66	23	0.90%	
26	2256	\$ 1,731.72	1	\$ 6,175.47	42327.16	14.94	\$ -	\$ 14.94	25	0.86%	
27	3149	\$ 15,678.26	2	\$ 663.70	395933.58	132.79	\$ -	\$ 132.79	26	0.85%	
28	9766	\$ 358,841.73	7	\$ -	7631068.29	3270.83	\$ -	\$ 3,270.83	22	0.91%	
29	15058	\$ 2,631.42	1	\$ -	69561.94						
30	15189	\$ 26,290.75	2	\$ -	1000983.96						
31	15973	\$ 2,853.65	1	\$ -	46317.89						
32	21875	\$ 3,799.37	1	\$ 4,055.36	106782.43						
33	82747	\$ 3,165.00	1	\$ (68.96)	99145.98						
34		\$ 2,590,198.45	84	\$ 57,772.95	3597117.552						
35											
36											
37											
38											
39											

Level 3 Level 4 Level 5 Army_2005q1 raw data

Ready NUM

Start Inbox - Micros... Government P... Microsoft Offic... 2 Microsoft ... Microsoft Ex... 2:47 PM

Use the results to identify potential problems. High file turns point to billing officials who need to take corrective action.

Also, view rebates (and rebate percentage earned) for the installation.



Finishing touches

- Printing-
 - Use the “print preview” function to determine the number of pages to print. Print only the 1 or 2 pages you need.
- Further analysis
 - You can drill down to the individual card holder in the “raw data” tab. Simply select entire worksheet, go to Data/Sort/Level 5. Then click “Sort.” Scroll down to the billing official (level 5) whose card holder you need to examine.



- Contact your ACA NR GPC Team:
 - Elaine Pearson 757-799-2988
 - Bernard Franklin 757-799-7253